

2022 June Adjusted Budget Revenue Projections

June 7, 2022

Agenda

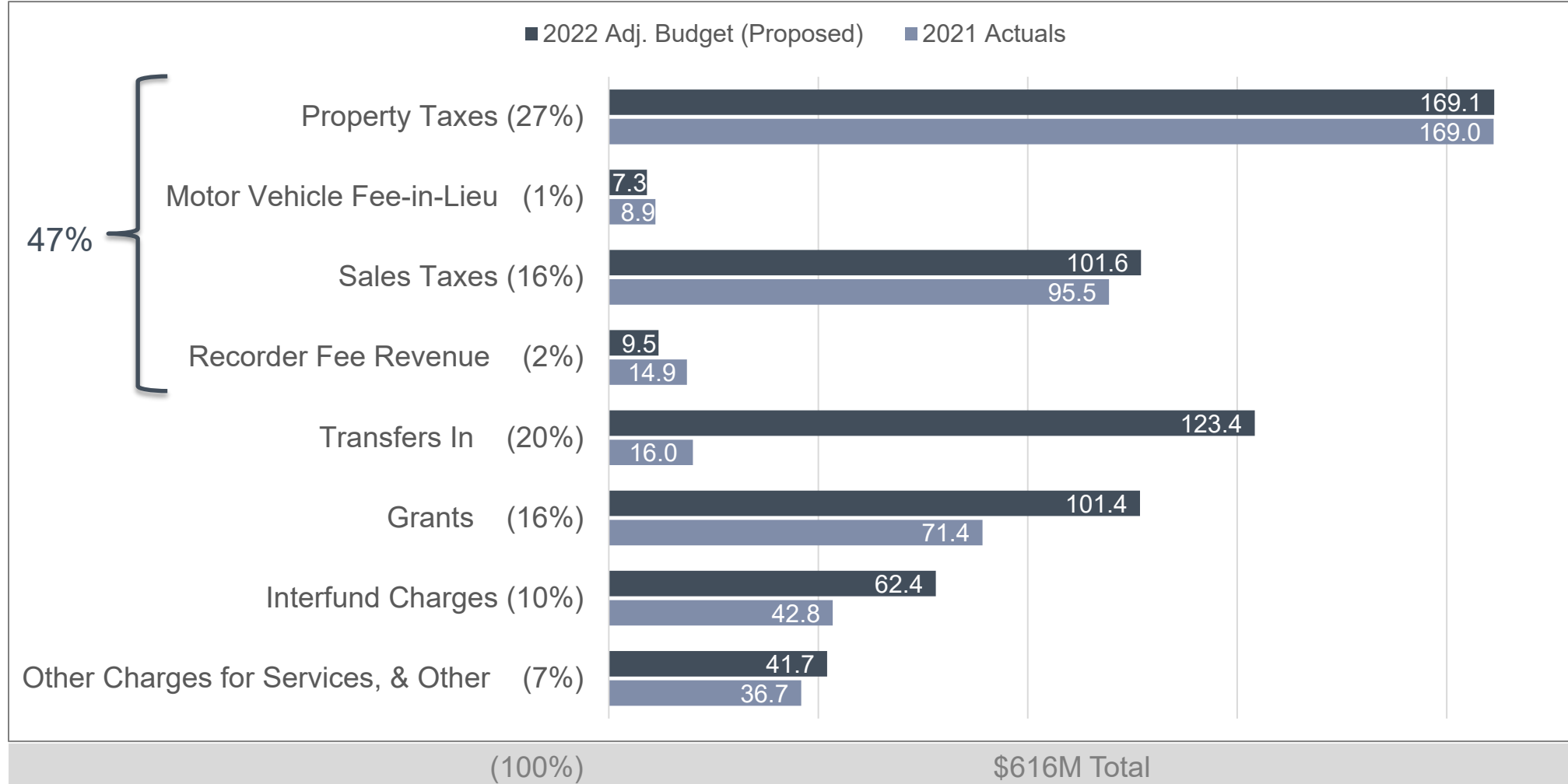
- Sales Tax Projections
- Recorder Revenues
- FEMA Reimbursements
- ARPA Revenue Loss/Replacement Estimates



2022 Major Revenues

General Fund

\$ in millions



SALES TAX PROJECTIONS

2022 Sales Tax Revenue

- Projected based on local and national economic indicators, including
 - Wage and employment growth
 - Consumer Confidence
 - Vehicle sales and other leading indicators
- No new legislation
- Information available from the Tax Commission on a two-month lag
 - Currently have actuals through March 2022
 - April information anticipated June 22nd
- Projections vetted with the Revenue Committee



Change to Projection

Sales Tax by Fund (\$M)		2022 June Adj Budget	2022 Budget	Change	
General Fund	County Option	91.2	84.5	6.7	7.9%
	ZAP	10.4	9.6	0.8	8.3%
	TOTAL	101.6	94.1	7.5	8.0%
ZAP Fund	ZAP	24.9	23.0	1.9	8.3%
Transportation Fund	Transportation	17.7	16.4	1.3	7.7%
Visitor Promo Fund	Transient Room	25.1	20.5	4.6	22.5%
TRCC Fund	Transient Room Supp.	3.5	2.8	0.7	23.0%
	Car Rental	19.6	16.1	3.5	21.7%
	Restaurant	32.0	30.1	1.9	6.3%
	TOTAL	55.1	49.0	6.1	12.3%
Unincorp Muni Svcs	Local Option	4.9	4.5	0.4	9.6%
TOTAL		229.3	207.5	21.8	10.5%



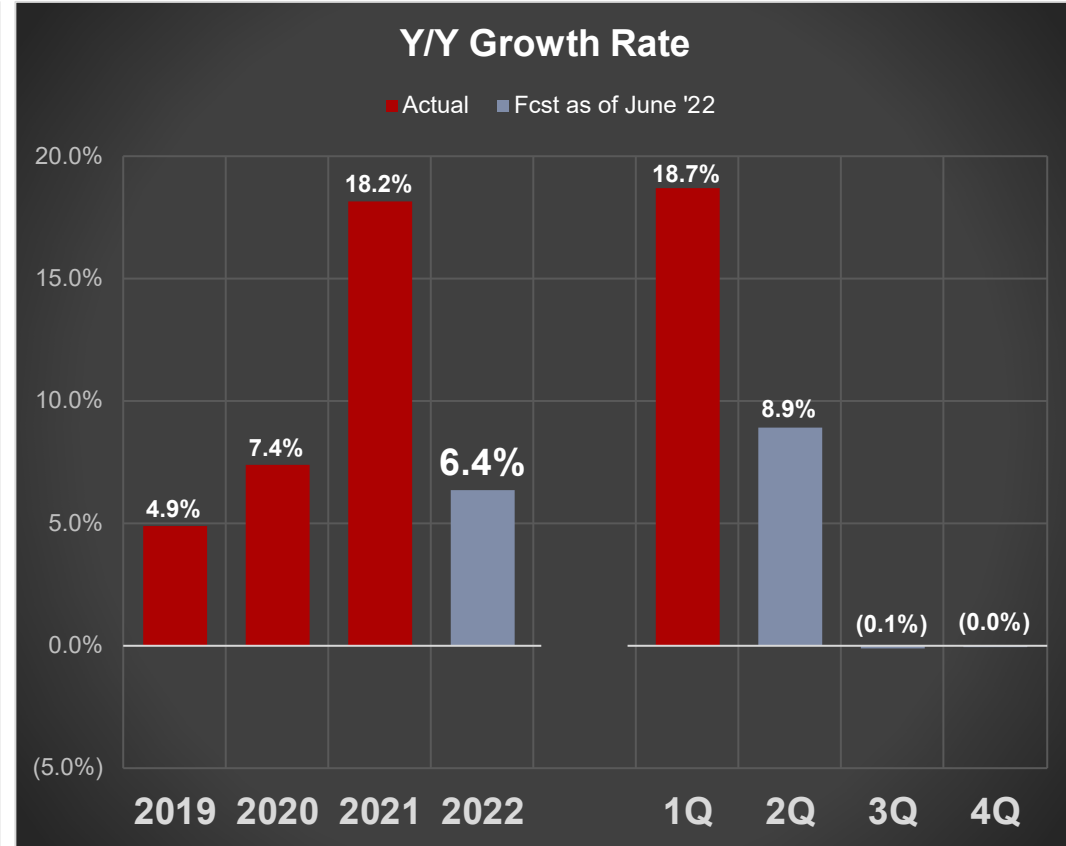
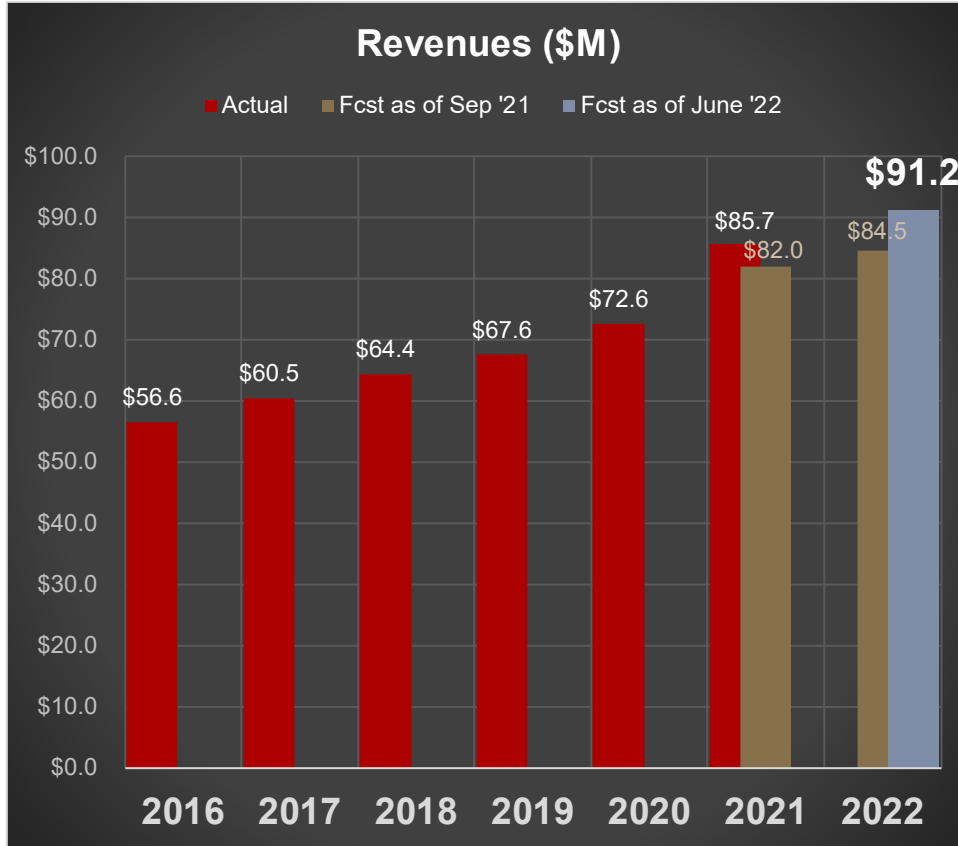
New Projection vs. 2021

Sales Tax by Fund (\$M)		2022 June Adj Budget	2021 Actual	Change	
General Fund	County Option	91.2	85.7	5.5	6.4%
	ZAP	10.4	9.8	0.7	6.7%
	TOTAL	101.6	95.5	6.1	6.4%
ZAP Fund	ZAP	24.9	23.3	1.6	6.7%
Transportation Fund	Transportation	17.7	16.6	1.1	6.5%
Visitor Promo Fund	Transient Room	25.1	18.1	7.0	38.6%
TRCC Fund	Transient Room Supp.	3.5	2.5	1.0	38.8%
	Car Rental	19.6	17.0	2.6	15.4%
	Restaurant	32.0	29.0	3.0	10.2%
	TOTAL	55.1	48.5	6.6	13.5%
Unincorp Muni Svcs	Local Option	4.9	4.5	0.4	10.0%
TOTAL		229.3	206.5	22.8	11.0%



County Option Sales Tax

(0.25% tax — to General Fund)

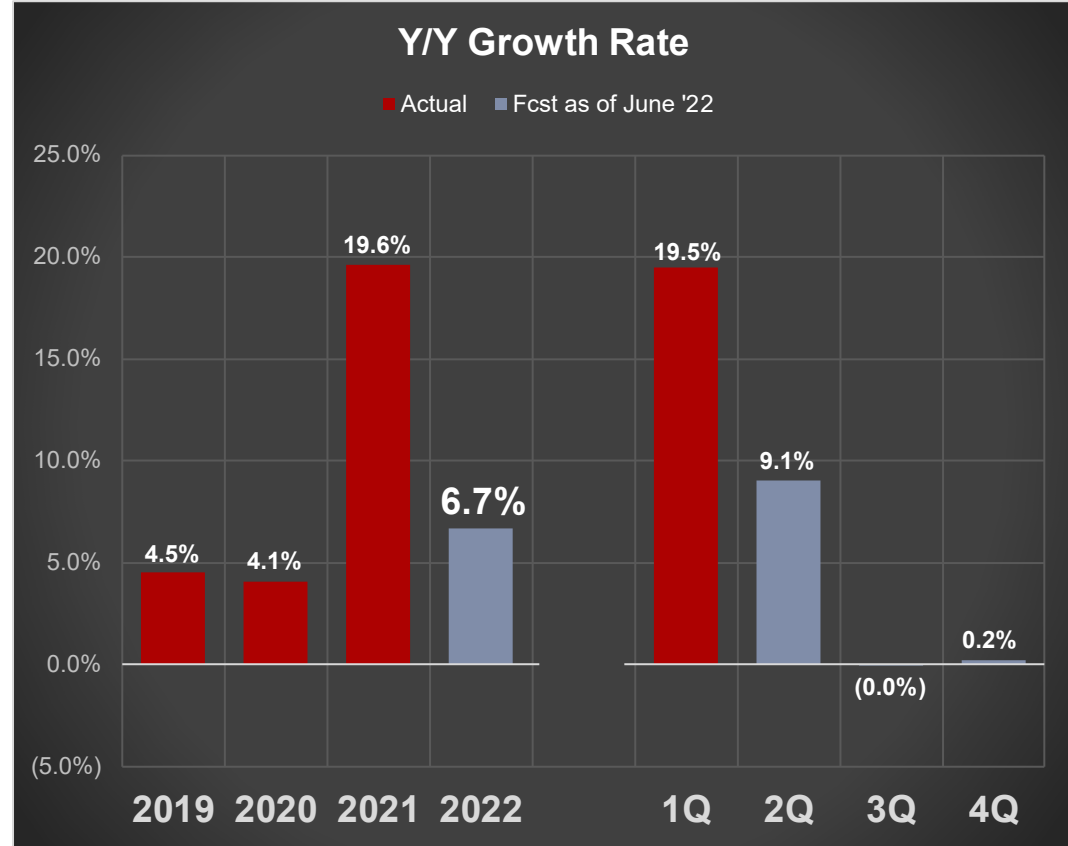
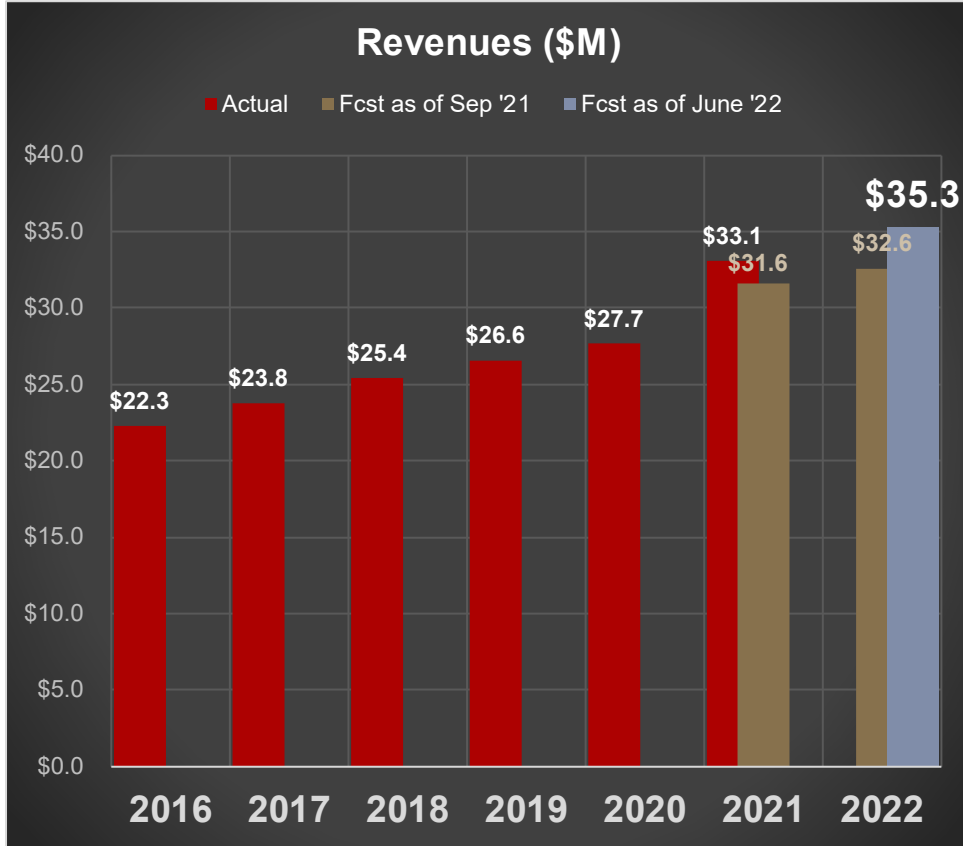


\$6.7M Increase



Zoo, Arts, & Parks Tax

(0.1% tax to ZAP Fund and General Fund*)



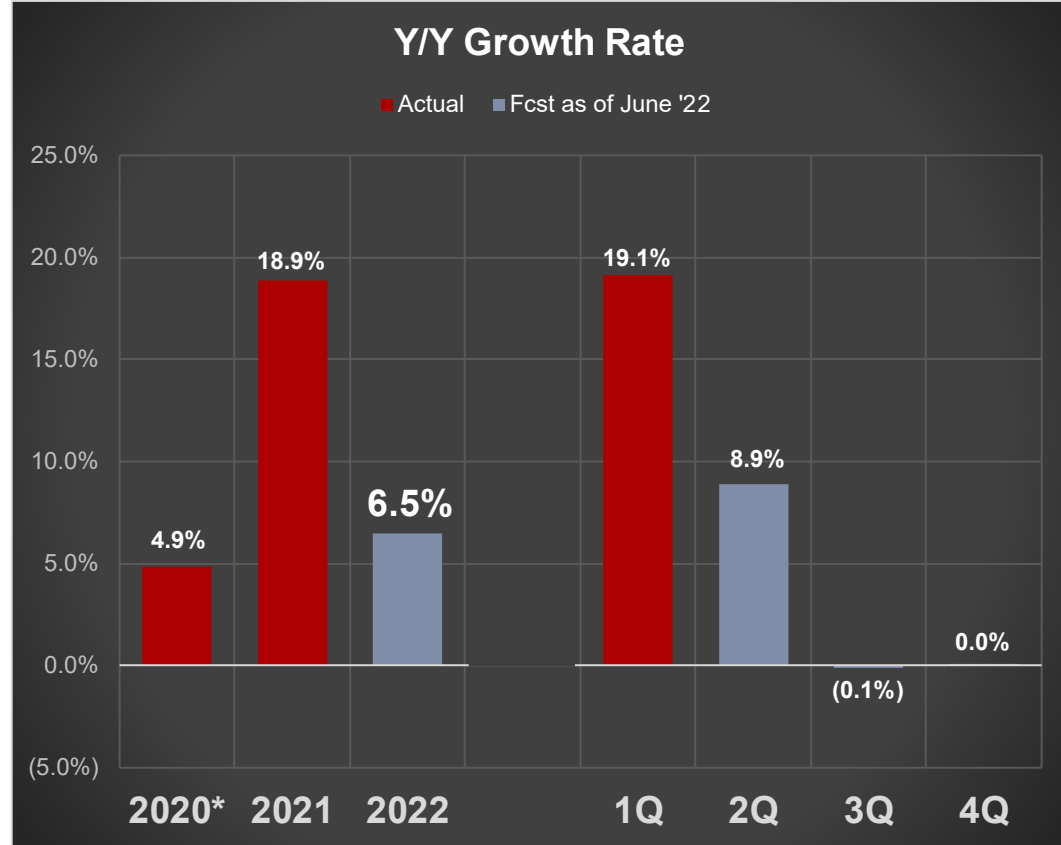
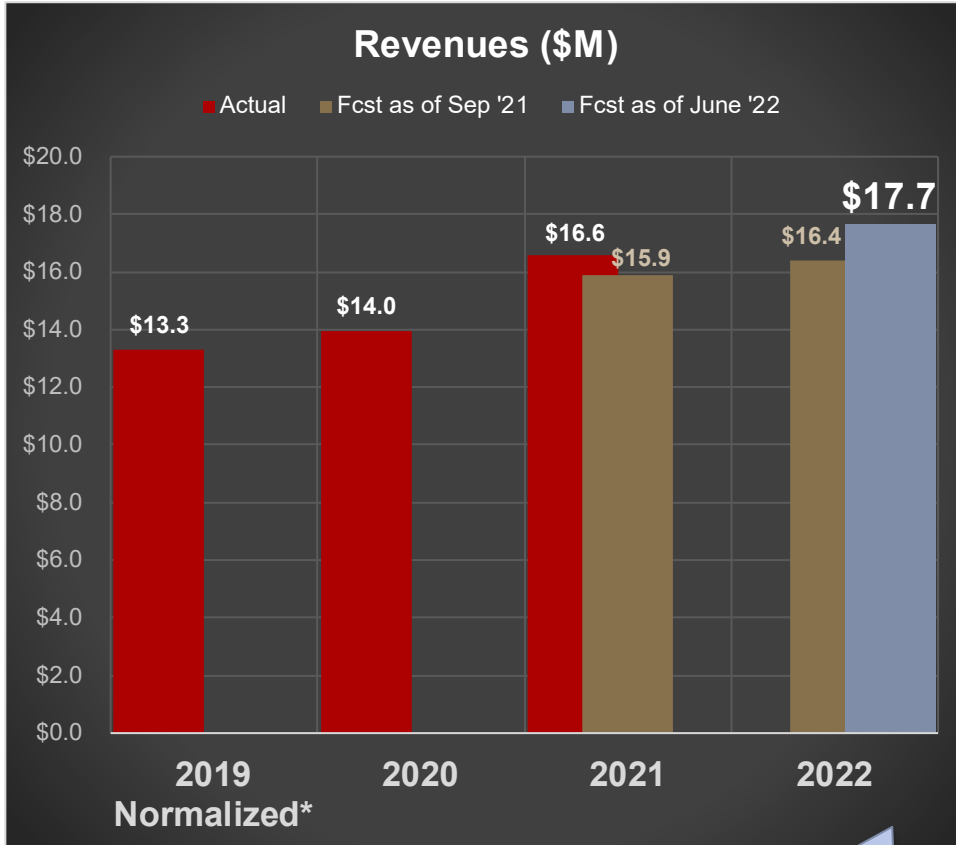
\$2.7M Increase

* Approximately 70.5% to ZAP fund and 29.5% to General Fund for Recreation



Transportation Sales Tax

(20% of 0.25% tax to Transportation Fund)



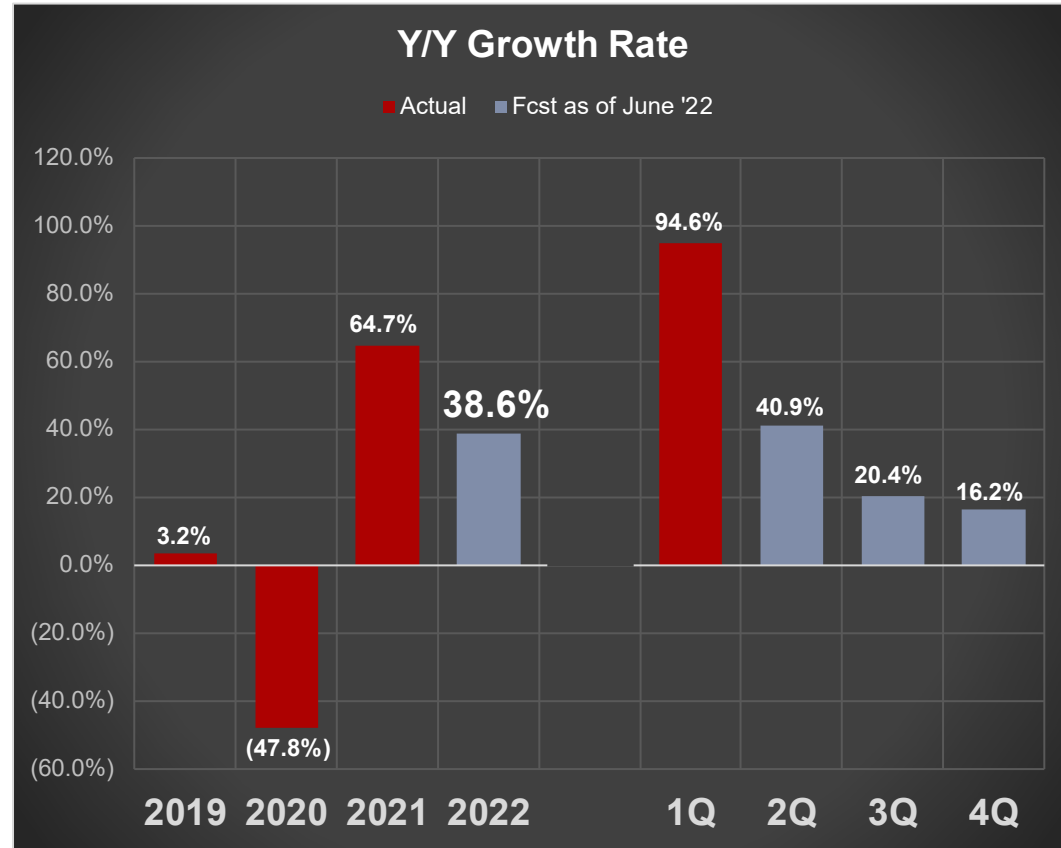
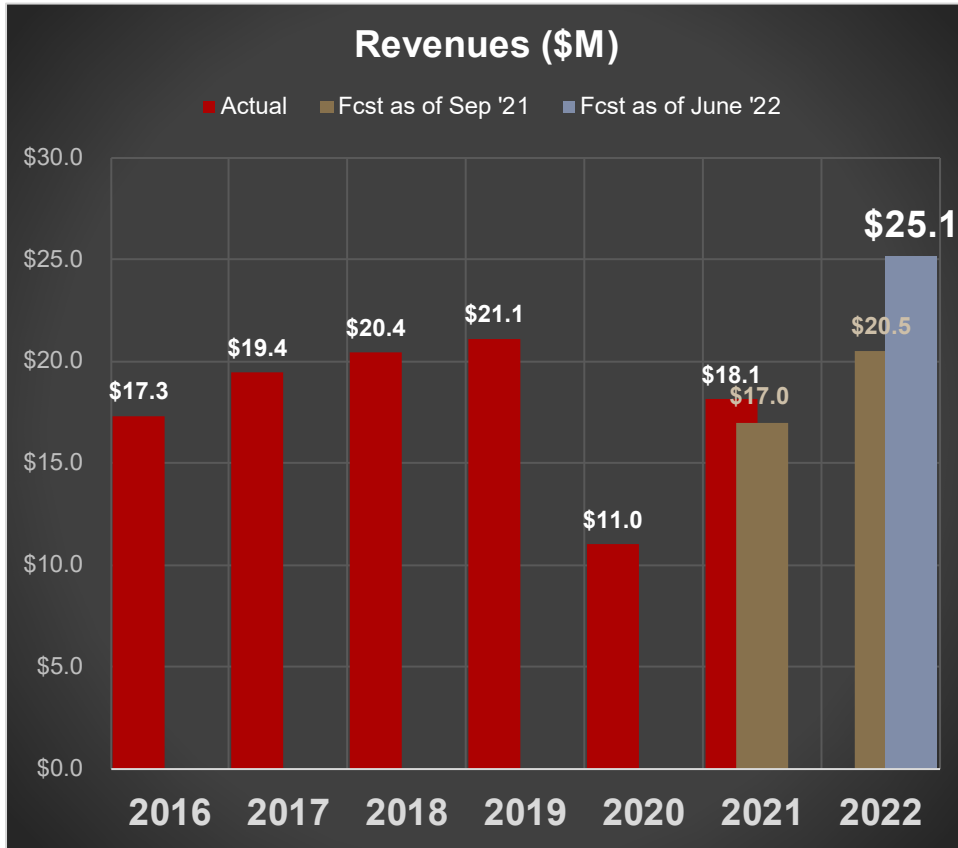
\$1.27M Increase

* Normalized for comparison purposes by multiplying the County's revenue by 20% prior to 3Q 2019, to match the current ongoing allocation %. Tax began 4Q 2018 at 100%.



Transient Room Tax

(4.25% tax to Visitor Promotion Fund*)



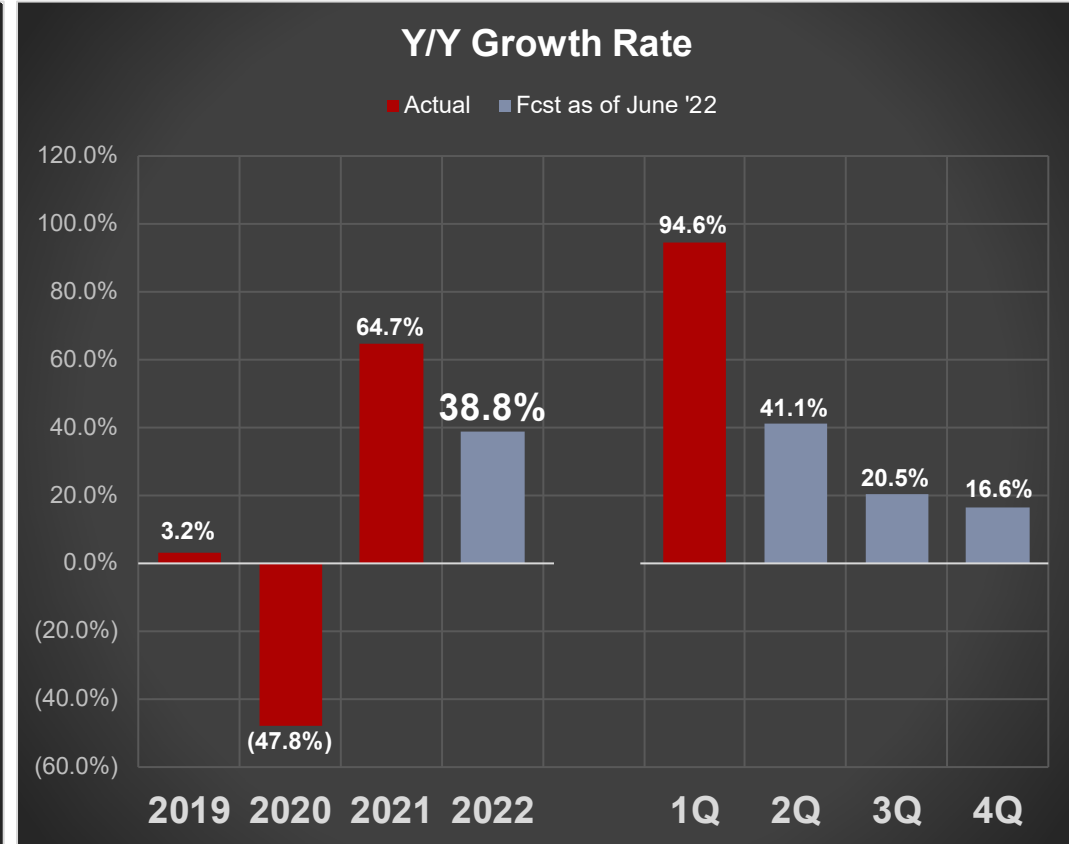
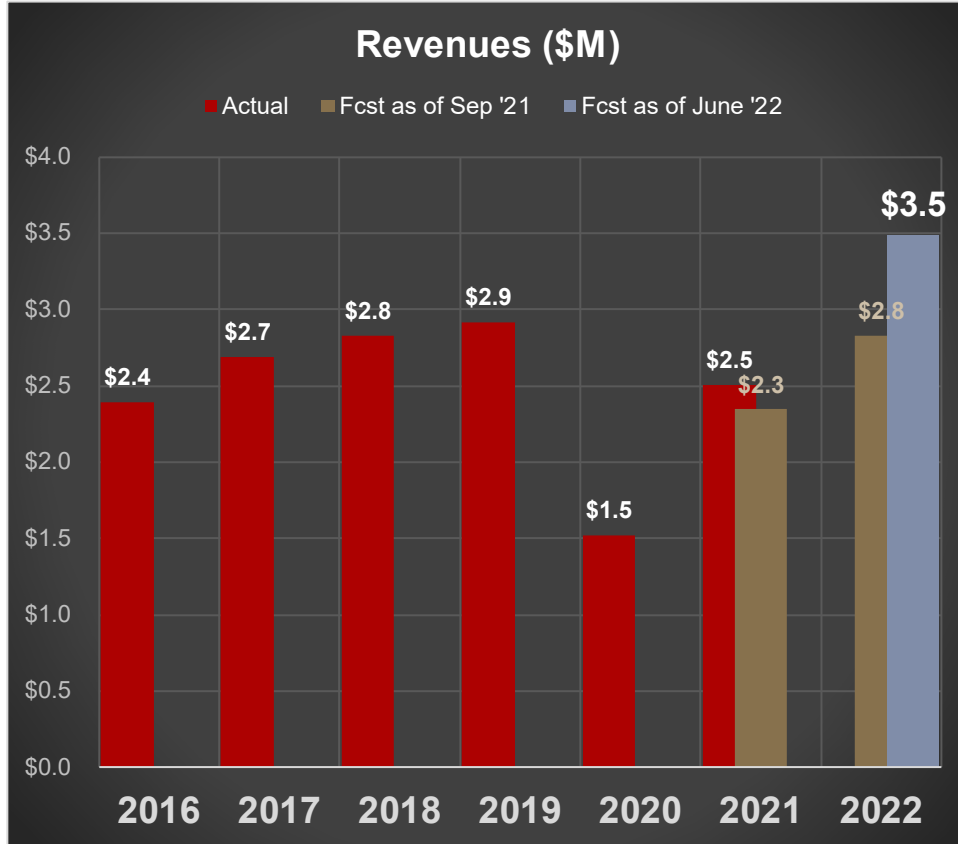
\$4.61M Increase

* The state diverts 15% of the revenue to another entity.



Transient Room Tax - Supplemental

(0.5% tax to TRCC: Tourism, Recreation, Cultural & Convention Fund)

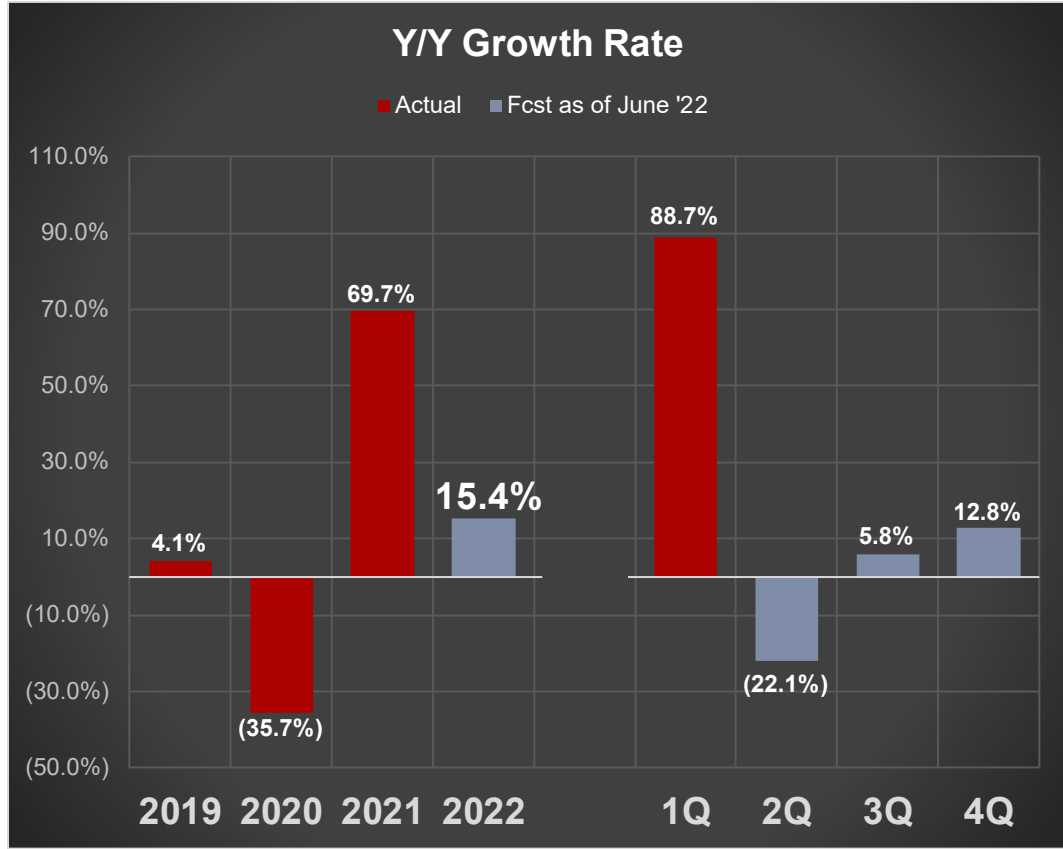
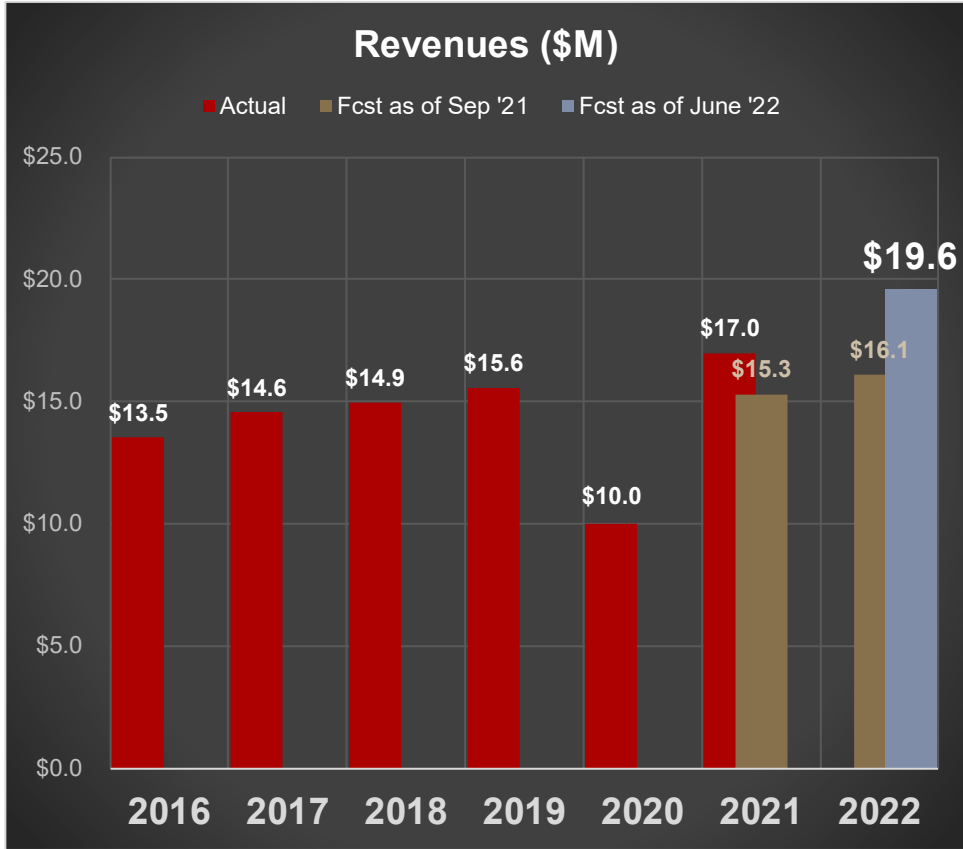


\$650K Increase



Car Rental Tax

(3% & 4% tax to TRCC Fund)

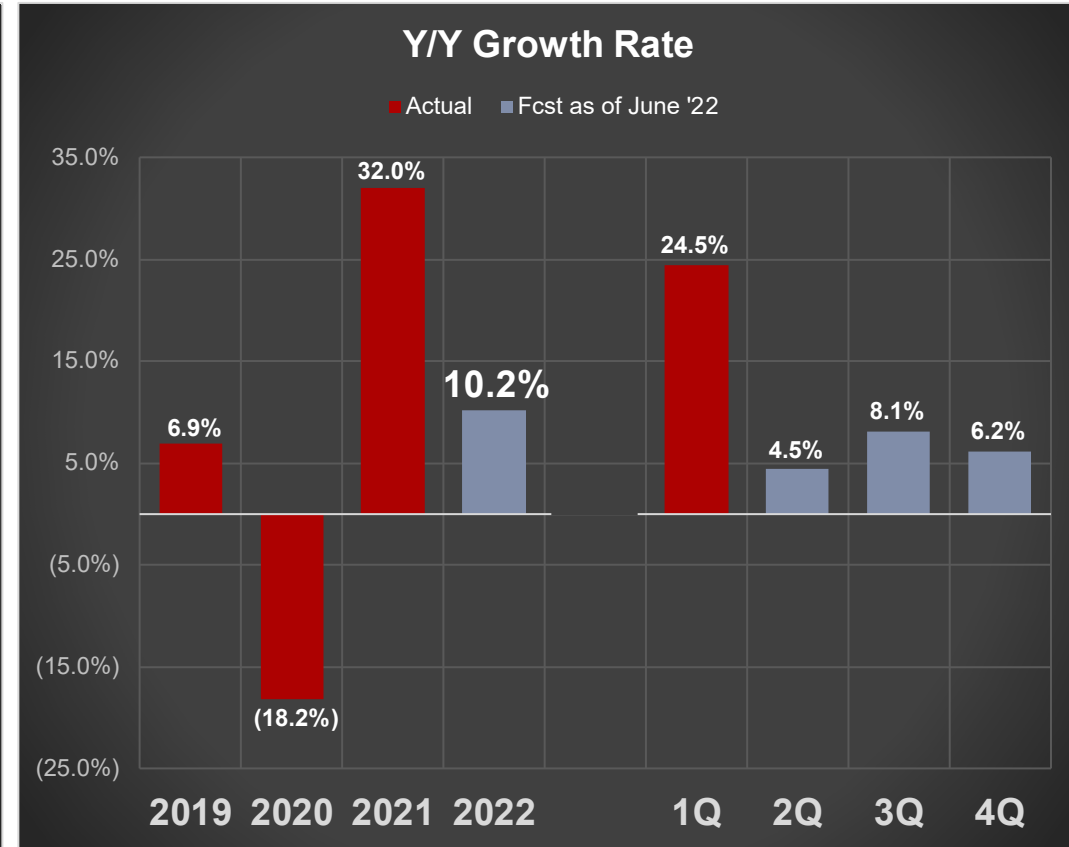
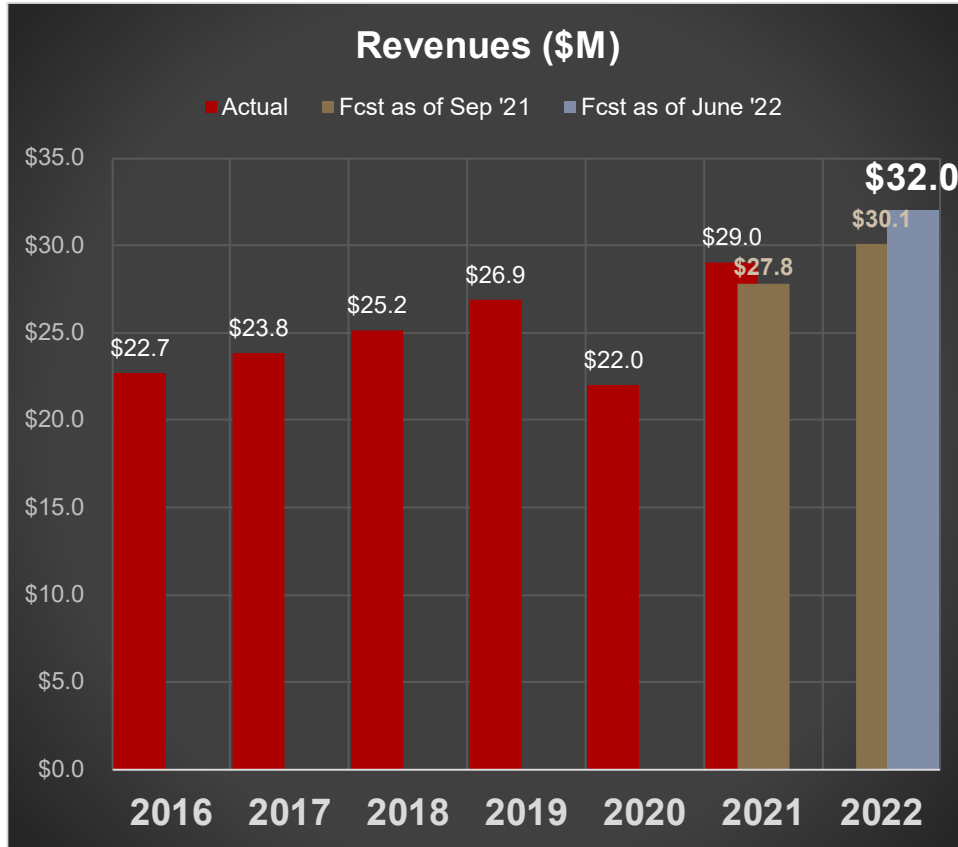


\$3.5M Increase



Restaurant Tax

(1% tax to TRCC Fund)

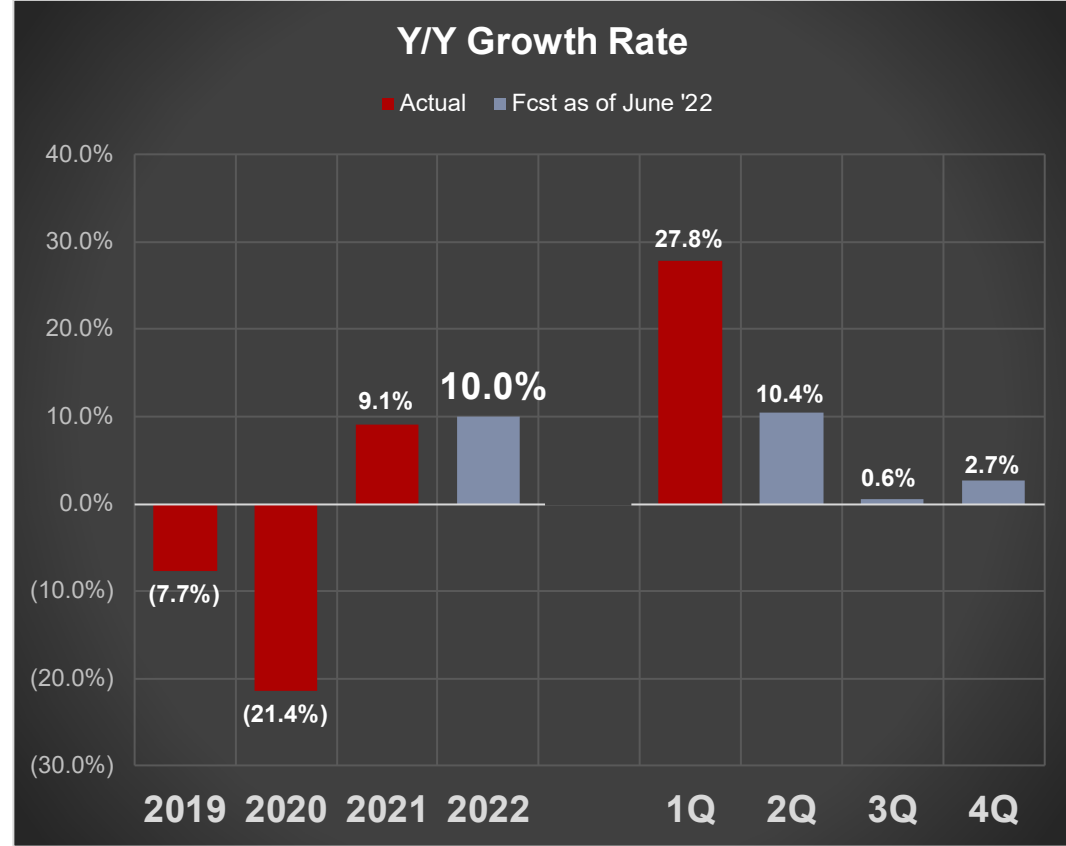
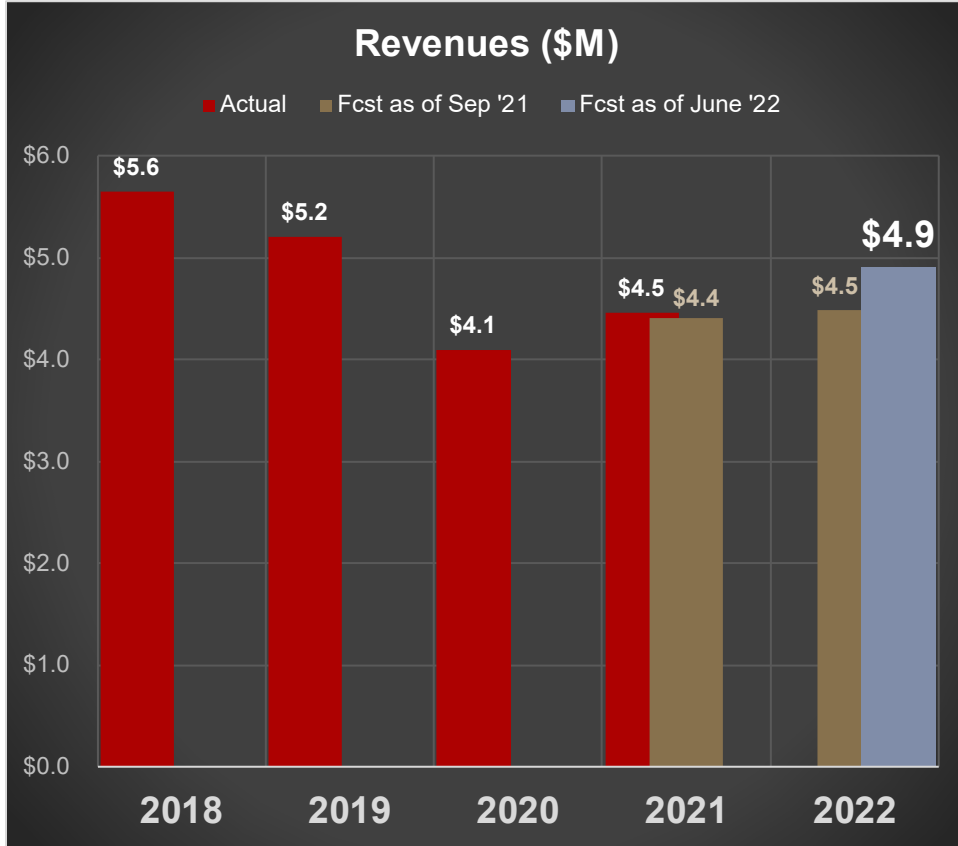


\$1.9M Increase



Local Option Sales Tax

(1% tax to Unincorporated Municipal Services Fund)



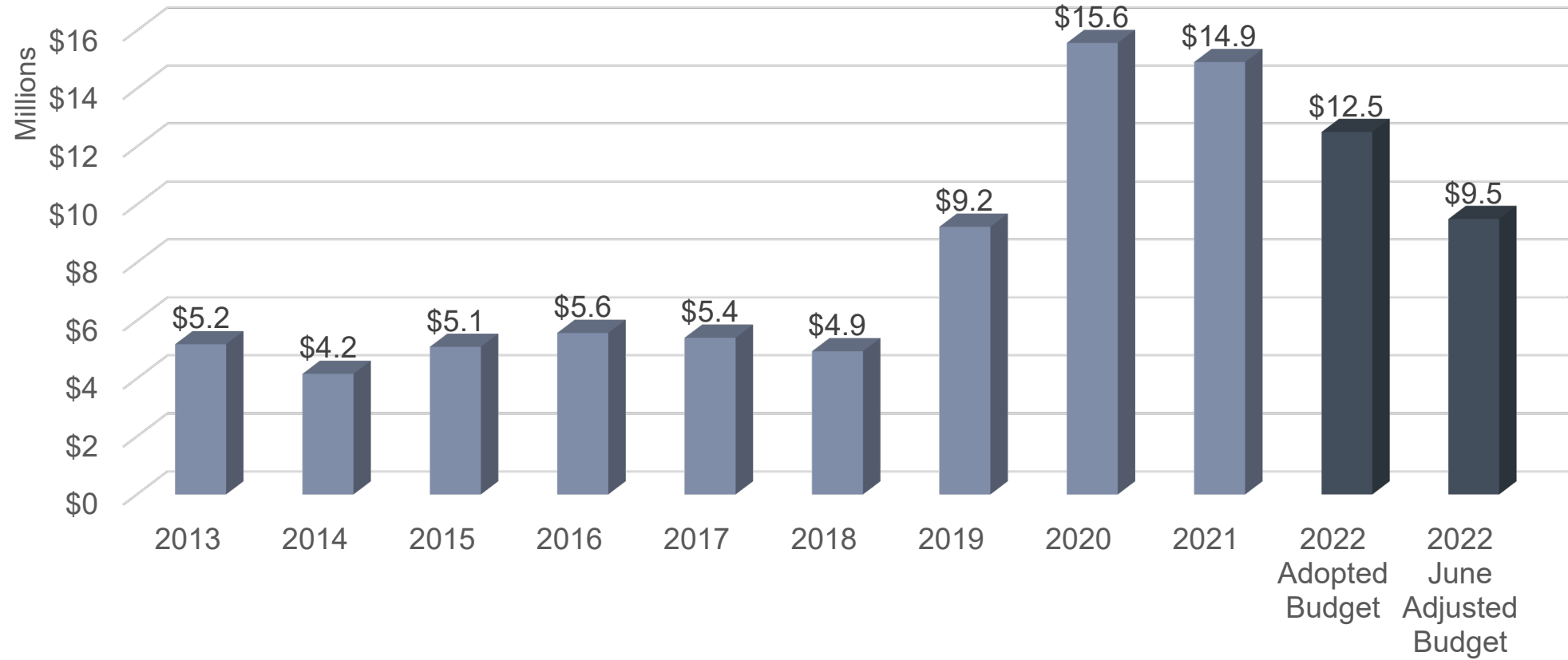
\$430K Increase

* Beginning Jan 1, 2020, sales taxes for Brighton are excluded due to its incorporation.

OTHER REVENUES



Recorder Revenue



HB 247 took effect on May 14, 2019 and has resulted in increased recording revenues.



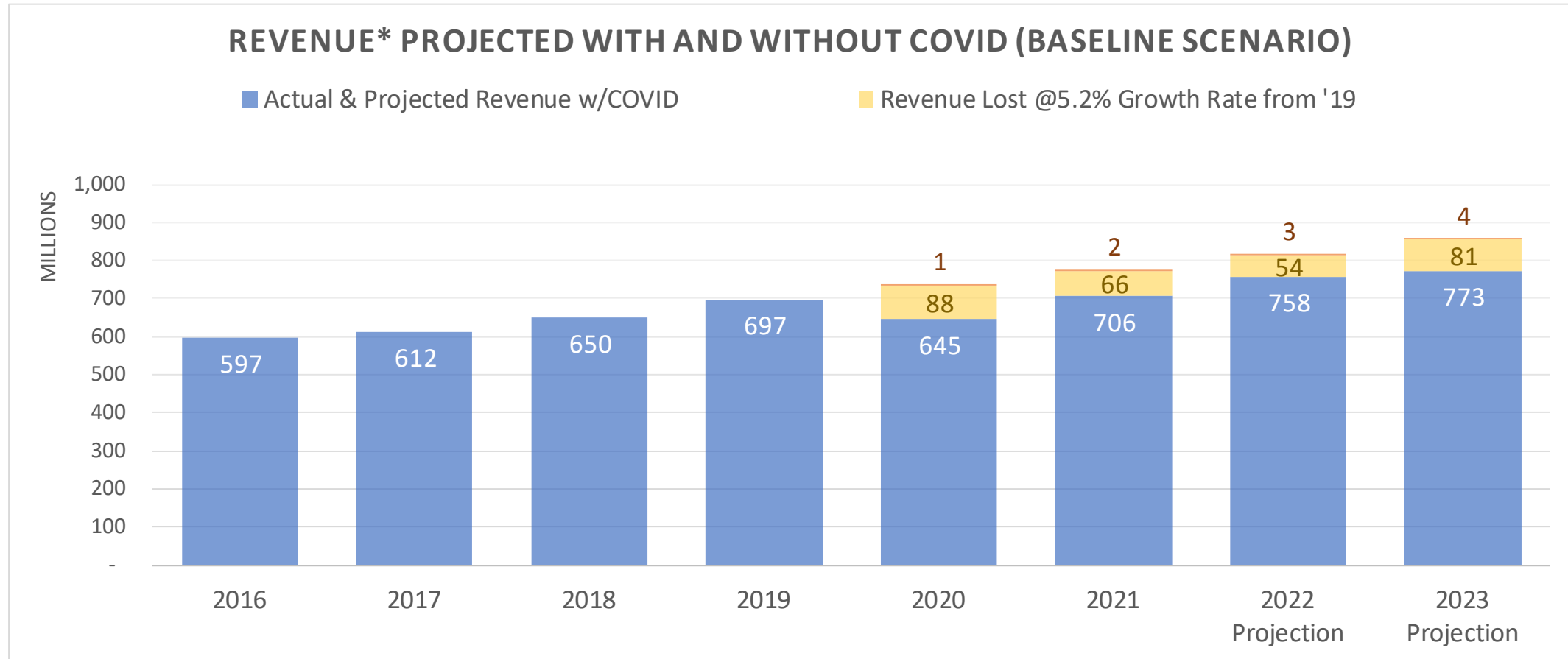
FEMA Reimbursement Revenue

in millions \$

Status (as of June 6, 2022)	2021	2022	2023E	Total	Descriptions
Reimbursed by FEMA	4.6	27.4		31.9	Various COVID-19 response and mitigation
FEMA approved – not yet paid		2.8		2.8	COVID-19 testing
Submitted – FEMA reviewing			10.4	10.4	NCS medical sheltering, vaccine support costs, Emergency Coordination Center ops
Not submitted to FEMA yet			1.8	1.8	Grant management fees, reopening and operations
Total	4.6	30.1	12.2	46.9	

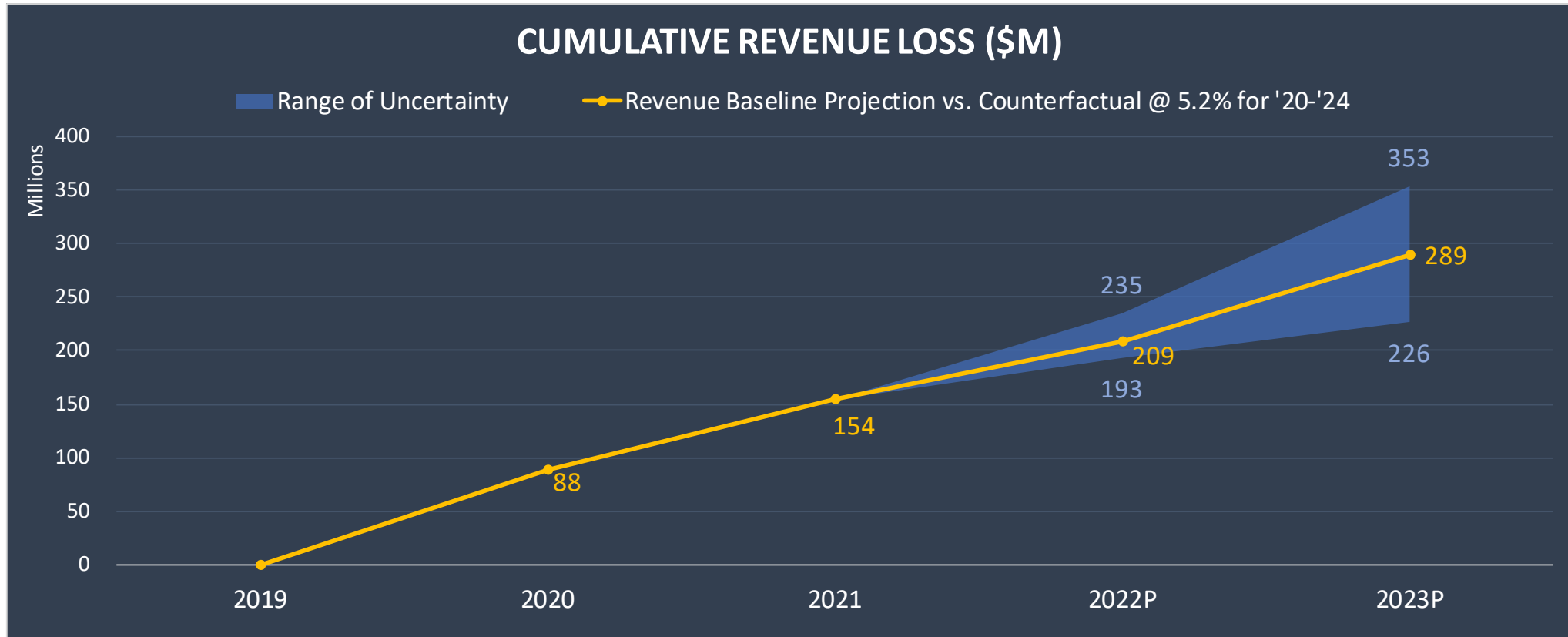


ARPA Revenue Replacement Estimate





ARPA Revenue Loss Estimate [cont.]





Revenue Summary

- Outlook positive, with risks
- Growing over unusually high baseline
- Sales tax growth rates projected to moderate
 - First half: growth rates continue above long-term trend
 - Last half: flat Y/Y for general sales taxes, moderating for boutique taxes